



We leverage our functional expertise as a trading company to supply reliable, safe and quality products to our customers.

As a trading company, West Corporation supplies overseas foodstuffs, railroad cars, mechanical equipment and plants, pursuing the corporate mission “to supply always reliable, safe and quality products to our customers sustainably.” To implement this mission, we constantly do our best to collect and deliver valuable information to our customers, utilizing our wide-spreading global network.

We collect a wide range of information about the securement of reliability and safety, improvement in price competitiveness, and import operations (including primarily fruit juice and processed grain products). That also includes trends of raw materials in the world; crop conditions and production volume; new varieties of fruits and the current trendy products; and pesticides used in raw materials as well as traceability reporting, which will become the real driver to respond flexibly and promptly to the diverse demands of our customers.

On the other hand, in relation to export operations (including primarily railroad cars, machinery and plants), we make full use of available information to understand precisely the needs of our overseas customers, which enables us to provide higher-quality mechanical or plant equipment and higher value-added products than expected.

As a trading company with the excellent ability to collect valuable information and procure required products, we will strive to become a good partner of each and every customer and the society.

IMPORT

Line of Products

Fruit Juice/Pulp

- Apple juice
- Orange juice
- White/Red grape juice
- Peach juice
- Lemon juice
- Grapefruit juice
- Pineapple juice
- Blueberry juice
- Large purple grape juice
- Pomegranate juice
- Other fruit juice
- Processed fruit products (canned fruit, dried fruit, etc.)

Grain/Tea

- Wheat gluten
- Bean-starch vermicelli
- Oolong tea leaves
- Green tea leaves
- Roasted tea leaves
- Other processed grain/tea products

Flavors

- Orange flavors
- Apple flavors
- Peach flavors
- Pear flavors
- Grapefruit flavors
- Other flavors

Others

- Plastic bottles (preform)
- Plastic bottles
- Food preservatives (vitamin C, citric acid, etc.)
- Cosmetics (face washes, lotions, etc.)

EXPORT

Line of Products

Railroad Cars

- Diesel railcars/Locomotives from JR and private railway companies
- Freight cars/Rail carriers from JR
- Rail carriers from JR and private railway companies
- Sleepers/Passenger cars from JR and private railway companies
- Oil tank cars
- Track maintenance cars
- Other railroad cars

Manufacturing Equipment and Plants

- Food product production lines
- Beverage production lines
- Processing lines for building materials
- Processing lines for packaging materials
- Oil terminals
- Pharmaceutical product manufacturing plants
- Tile manufacturing
- Block manufacturing
- Food product manufacturing
- Foodstuff manufacturing
- Pharmaceutical product manufacturing
- Other machinery/plants

Other Equipment

- Forklift trucks
- Golf carts
- Agricultural equipment

Company Overview

Company Name West Corporation

Date of Establishment August 1, 1990

Capital Stock 10 million yen

Head Office Foresta Gyoenmae 1F, 26-banchi, Daikyocho, Shinjuku-ku, Tokyo 160-0015, Japan

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Company Executives President and Representative Director Kiichiro Hoshino

Senior Managing Director Eiko Hoshino

Managing Director Wataru Shiraishi

Auditor Saburo Kobayashi

Business Outline Import

- Sales of fruit juice, concentrated fruit juice, food products and frozen foods
- Sales of ingredients in soft drinks, food preservatives and food flavors
- Sales of plastic bottled or canned soft drinks

Export

- Sales of railroad cars, mechanical plants, and cosmetics
- Sales of BCG vaccine ampoule sealing machines manufactured by Kumabe Laboratory and other related products, health drinks, and machinery

Company History

1990 • Established as a foodstuff (including primarily fruit juice) trading company by Kiichiro Hoshino

1995 • Moved to the current site for business expansion

1996 • Commenced to import fruit juice

1998 • Commenced to import wheat gluten

2003 • Commenced to export machinery and equipment

2006 • Commenced to export railroad cars